How to Make Failures Rule with Andrew Thorp King

with Andrew Thorp King · Hosted by Kathi Burns, CPO®, Business FLOW Strategist

Andrew Thorp King is the author of Failure Rules, a fintech banker and the founder of two independent record labels, Thorp Records and Sailor's Grave Records, which have put out more than 100 releases.

- [ ] Write down the hobby or passion you'd like to earn from, and find someone already doing it you can shadow.
- [ ] Make a plan, then decide ahead of time how you'll adjust when it stops working.
- [ ] When something falls apart, list the new things the empty space gives you room to start.
- [ ] Separate who you are from what failed: write one sentence about yourself that doesn't mention the setback.
- [ ] Pick a thing one, a practical pursuit that brings in income, to support your thing two dream.
- [ ] Build a backup into at least one area: your skills, your income or your sources of fulfillment.
- [ ] Hand off recurring work to partners, portals or systems so you only need to monitor and tweak it.
- [ ] Give yourself space to think, whether that's a long walk, a quiet season or clearing out a room.
- [ ] Decide how you'll celebrate your next success before you move on to the next task.

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